

Sales Action Codes

Lead Management System Rentals



Please fax this form to: (1) 905 479-9743 or email this form to leads@showcare.com

Standard Sales Action Codes:

The ShowLead lead management systems comes with the following standard action codes.

1. SEND INFORMATION
2. NEED TECHNICAL DATA
3. ADD TO MAILING LIST
4. DECISION MAKER
5. JUST INVESTIGATING
6. SEND QUOTE
7. HAVE REP CALL
8. READY TO PURCHASE
9. FAX INFORMATION
10. SPECIAL ACTION REQUIRED

IMPORTANT!

Please indicate the following:

Company Name:

Show Name #:

Booth #:

Custom Sales Action Codes:

Showlead customers please indicate desired custom sales action codes (max 22 characters including spaces)

1.	16.
2.	17.
3.	18.
4.	19.
5.	20.
6.	21.
7.	22.
8.	23.
9.	24.
10.	25.
11.	26.
12.	27.
13.	28.
14.	29.
15.	30.

Choices

- A) 30 Custom Action Codes excluding 10 Standard action Codes
- B) 20 Custom Action Codes including 10 Standard Action Codes

Either Choice allows only 22 characters per line including spaces